

APPRAISER'S QUALIFICATIONS

LAIRD GOLDSBOROUGH, MAI MRE

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| EDUCATION | Graduate 1990 – Masters Degree in Real Estate University of Denver, Denver, Colorado | |
| PROFESSIONAL EDUCATION | Real Estate Appraisal Principles Basic Valuation Procedures Capitalization Theory Standards of Professional Practice Case Studies in Real Estate Valuation Narrative Report Writing Americans with Disabilities Act Feasibility Analysis and Highest and Best Use Appraisal Practices for Litigation Easement Valuation Comprehensive Appraisal Workshop Demonstration Report Writing - Non Residential The Internet and Appraising Valuation of Partial Interests - Undivided Valuation of Detrimental Conditions Appraisal Review – Commercial GIS Applications for Real Estate Appraisals Analyzing Operating Expenses Advanced Sales and Cost Approaches Business Practices and Ethics Supporting Capitalization Rates | |
| PROFESSIONAL AFFILIATIONS | Member, Appraisal Institute, (MAI) #11335 2004 President – Kansas City Chapter of the Appraisal Institute Certified General Real Property Appraiser #G-834 – Kansas Certified General Real Estate Appraiser #RA002834 – Missouri Licensed real estate agent - Kansas | |
| EXPERIENCE | October, 1990 - Present President, Shaner Appraisals, Inc. | |
| PROPERTY TYPES APPRAISED | Industrial buildings Commercial buildings Office buildings Shopping centers Apartment complexes Nursing homes Business parks | Underground storage facilities Radio towers All types of vacant land Residential subdivisions Special use properties Manufactured home parks Blight studies |
| APPRAISAL PURPOSES AND USES | New loans Refinancing Condemnation Litigation support Estate planning and settlements Ad valorem tax issues Expert witness testimony | Acquisition / disposition Development and construction Feasibility studies Highest and best use studies Marketability studies Rent surveys Collateral assessment |

I have received a Certificate of Completion for the Valuation of Conservation Easements certificate program as offered by the American Society of Appraisers, the American Society of Farm Managers and Rural Appraisers and the Appraisal Institute and endorsed by the Land Trust Alliance. This certificate indicates that I have completed the Valuation of Conservation Easements educational requirements and passed the examination.